

UNYSON LOGISTICS CASE STUDY



Hussmann has provided innovative products for preserving and displaying fresh foods since 1906. Hussmann, a global manufacturer of refrigeration and food merchandising equipment, operates as part of the Ingersoll Rand Climate Control Technologies sector. Hussmann serves a wide variety of customers in the global cold chain industry. Their customers include supermarkets, mass merchants, warehouse clubs, convenience stores, drug stores, and foodservice establishments. Hussmann operates 6 manufacturing facilities, with over 700 vendors across North America. Ingersoll Rand is traded on the New York stock exchange under the symbol IR. For more information, visit www.hussmann.com.

BUSINESS CHALLENGE

In an effort to deliver value to its customers and the IR shareholders, Hussmann is focused on driving cost out of their global supply chain. Without strong Transportation Management software for its 6 manufacturing facilities and no technological foundational framework for their 700 vendors across North America, Hussmann needed the following:

- Optimal load plans in real-time
- Improved service level of on-time pick-up and delivery performance
- Limited damage occurrences
- Increased visibility of performance and costing metrics
- An overall solution to execute transportation seamlessly between the manufacturing facilities to find opportunities to drive efficiency and synergies

UNYSON SOLUTION

Unyson provides a full suite of logistics solutions to effectively manage Hussmann's complete transportation spend. Unyson implemented its Transportation Optimization software to generate and execute consolidated loads. This increased trailer utilization and is substantially reducing the inbound and outbound transportation spend. The consolidated loads are reducing the need to ship LTL which is resulting in fewer claim occurrences. Unyson has On-Site Load Control Coordinators at each of Hussmann manufacturing facilities to ensure that the optimal loads are being executed and to enhance carrier compliance and communication. In an effort to reduce damage and enhance the quality of the Hussmann product being delivered, Unyson deployed a damage prevention technician to make packaging and loading recommendations. Unyson currently provides detailed on-line shipment visibility and provides 24/7 shipment tracking.

Finding Unyson to manage their North American Logistics Network allows Hussmann to focus on delivering value to its global customers and the IR shareholders.